



Local Touch - Global Reach

A man and a woman in business attire are standing in an office, facing each other and gesturing as if in a conversation. The man is on the left, wearing a dark suit jacket over a red shirt and a patterned tie. The woman is on the right, wearing a dark suit jacket over a white collared shirt. They are positioned in front of a large window with horizontal blinds. The office has a modern, clean aesthetic with white walls and a ceiling light fixture. The overall scene is brightly lit, suggesting a professional and collaborative environment.

Design.

Sogeti

\sə-jet-ē\ noun: leading IT services consulting company; proven results in providing complete, end-to-end solutions; the single IT partner you can trust

Develop. Deploy.

The Business Solutions You Need, the Global Reach You Want and the Local Presence You Deserve

You have a growing need to get the most out of your IT budget. In an increasingly competitive business climate, it's simply imperative that your projects are delivered better, faster and more efficiently.

It now goes beyond merely being on time and within budget. It's also about securing the most efficient, effective delivery options and having the peace of mind that your IT partner is extremely accessible – close to your operations and ready with face-to-face accountability.

With Sogeti, you really can have it all. We are experts in technology and are passionate about helping you reach your business goals with our deep expertise, face-to-face accountability and proven solutions. In the end, you'll gain more control over your time-to-market, cost and quality... turning your technology visions into reality.

Delivering unmatched expertise, personal service and vast delivery options, Sogeti is a trusted business partner that you can count on. Our reputation is backed by:

- > Nearly 45 years of experience
- > Over 20,000 associates worldwide
- > Local branches in approximately 25 cities throughout the U.S. – and growing

Our mission is clear: We're dedicated to helping you build sustainable business solutions by leveraging the latest technology, tools and methodologies to maximize your profits and efficiencies.

Our vision is simple: We aim to be the industry's best at designing, developing and deploying scalable IT solutions that help businesses meet technology challenges.

Solutions and Expertise Designed to Meet Your Business Needs

We know you face IT issues of all sizes and scope, and it's our job to clearly understand your challenges and help you achieve technological excellence. Our solutions are designed to help you:

- > **Do more with less** – by helping you best leverage technology to increase your efficiency, reduce your cost and maximize the ROI of your current investments
- > **Grow your business** – with the ability to gain competitive advantages to increase your revenue, while minimizing IT headaches
- > **Improve agility and flexibility throughout your organization** – with solutions that are tightly integrated and easily scale
- > **Drive innovation with reduced risk** – as you take advantage of and optimize the latest, cutting-edge technologies without disrupting your business

Going Above and Beyond to Expand Your Capabilities

At Sogeti, we strive to help you build a vibrant IT organization and grow your internal expertise. That's why we're always looking for opportunities to expand your knowledge and capabilities and improve your local market.

As a dedicated business partner, Sogeti is proud to:

- > Host a PMP Prep Program that assists your employees who are looking to become certified Project Management Professionals
- > Host educational seminars and events to share our best practices and insights – including informative "lunch and learns" that explore specific technologies
- > Participate in and contribute to local community events



Only Sogeti



Offers the Best of Both Worlds

Local Touch - Global Reach

Sure, it's a catchy tagline. But our *Local Touch - Global Reach* company mantra is much more than that. It's the business model we live by, and it's the only way to ensure you receive local accountability as well as the most far-ranging global solutions.

We live where you live.

Sogeti's local account management paired with our vast delivery options ensures your IT projects receive the personal attention they deserve – supported by accessible communication and full control over your project delivery. With Sogeti, you can have complete confidence and peace of mind knowing we're just around the corner, an established local presence you can always count on. Even better, you can be reassured this approach provides you with the most efficient and cost-effective IT solutions.

With deep expertise in Microsoft, IBM and other leading technologies, our vast range of solutions include:

- > Application Development and Management
- > Business Intelligence
- > Cloud Computing
- > Collaboration
- > e-Commerce and Mobile Solutions
- > Infrastructure Management
- > Modernization and Migration
- > Portfolio Optimization
- > Product Lifecycle Management
- > Quality Assurance/ Testing
- > Service Oriented Architecture

And we tailor our solutions specifically to your industry:

- > Energy, Chemicals and Utilities
- > Financial Services
- > Healthcare and Life Sciences
- > Manufacturing, Retail and Distribution
- > Public Sector

Industry Th

Strong Strategic Alliances — Proven Results

By aligning ourselves with the top industry technology leaders, we're better able to provide you with the most complete service along with innovative, end-to-end solutions that deliver a measurable ROI. Our alliances with best-of-breed companies truly do match the range and depth of our own capabilities, as well as the needs of our clients.

Not only are we a Microsoft Gold Competency Partner, winning many prestigious awards, but we're also a Microsoft Global System Integrator. In addition, we've been an IBM Premier Business Partner since 2001, winning numerous IBM Beacon Awards and helping businesses worldwide achieve better cost control and higher returns on their IT investments.

Microsoft
PartnerNetwork™



Thought Leadership

Sogeti is truly cutting-edge when it comes to thought leadership. In 1994 we even established our own International Research Group, **VINT** – which stands for **Vision, Inspiration, Navigation and Trends**.

VINT was designed to predict future opportunities and innovations by analyzing the latest trends in the IT marketplace. To share our findings, we've authored numerous books in multiple countries covering topics such as Service Oriented Architecture, collaboration, testing, cloud, social media, the nature of innovation, business/IT alignment, open innovation and many other subjects.

So what does this mean for you? It means that as one of our clients, you'll be able to leverage this extensive knowledge to improve your business. Armed with exclusive access to industry insight and information, you'll be much more likely to uncover opportunities and recognize potential challenges before the competition does.

Customized Solutions. Tailored Delivery.

Every Sogeti solution is customized to your particular business needs – from strategy down to execution. And we offer the most efficient, reliable and cost-effective delivery options in the industry. We call it the Rightshore® approach.

Rightshore means that you have access to a vast network of experts – in your local market and around the world – that are able to create the right delivery plan for your business. We work closely with you – matching your business objectives with the delivery plan specifically tailored to best meet your needs and ensure your projects are completed quickly, successfully and with the most return on your investment. Whether your solutions are delivered on-site, off-site, offshore or in a combination, our team will work closely with you to ensure your complete success.

- > We employ thousands of delivery experts in centers around the world, including India, Poland, Spain and many other countries.
- > We're certified at the highest level of quality and security standards – including CMMi Level 5, ISO 27001 and SAS 70 certification – so your company information is always 100% protected.
- > Our global presence allows us to be ready quickly – we can typically begin projects in just 1 to 2 weeks, unlike other providers that typically require 30 to 60 days.
- > Our model is flexible and scalable – allowing you to successfully meet cyclical demand.

On



The Values We Live By

We credit the strong loyalty that we have with our partners, clients and employees to our steadfast commitment to professional and personal integrity. Since 1967, our uncompromising core values remain:

- > **Honesty** – we say what we do and we do what we say, reflecting a sense of honor, respect for commitments and fairness
- > **Boldness** – enthusiasm for new undertakings, questioning of what currently exists, enjoyment of competition and entrepreneurial audacity tempered by experience and wisdom
- > **Trust** – total openness and the free flow of information and ideas within our company



Time and At Client Expectations

Our Biggest Success of All: A 98% Approval Rating

Meeting your expectations wouldn't be possible without holding ourselves 100% accountable.

To ensure your satisfaction, we use a thorough, proprietary client satisfaction tracking process called OTACE.® It stands for **On Time and At Client Expectations**, and it's how we ultimately measure our success.

To make sure we always deliver on what we promise and earn your long-term loyalty, we're careful to completely identify your delivery expectations before every assignment. Once

these have been formalized, we meet with you regularly to monitor our performance. It's a system that seems to be working... **98% of our clients consistently rate us as meeting or exceeding their expectations. What's more, we have a 99% on-time delivery rating.**

Most importantly, we strive to help our clients meet their business objectives by achieving real results. Past successes have included:

- > Reducing development and maintenance costs by 15 to 30%
- > Reducing time-to-market by 15% – allowing our clients to more effectively capture a competitive advantage

“By partnering with Sogeti, we were able to reduce our product software development time by 20%.”


– SVP and CIO of Western and Southern Financial Services

- > **Freedom** – fostering independence of mind, the spirit of creativity, tolerance and respect for others
- > **Team spirit** – solidarity, loyalty, camaraderie and the willingness to share in our collective success
- > **Modesty** – discretion and openness in relationships
- > **Fun** – achieving pride in our work while constantly striving for quality

In addition, you can be assured that principles of corporate social responsibility, stewardship and sustainability are at the heart of Sogeti's long-standing business practices. As a global employer and socially responsible company, we strive to reduce our environmental impact, particularly when it comes to energy use, travel and waste management.

Sogeti at a Glance

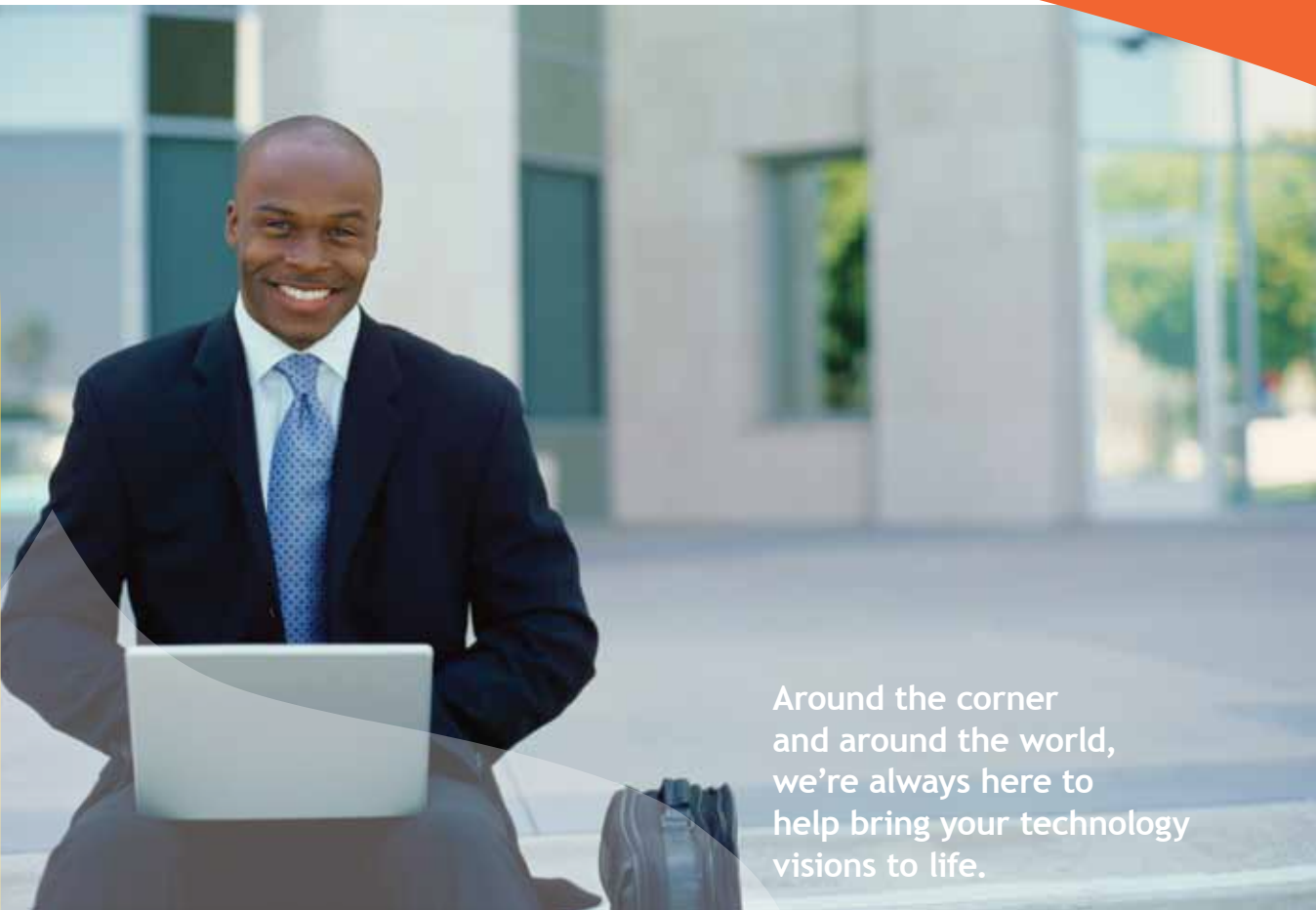
- > Our company was founded in 1967.
- > We're focused on providing clients with creative technology solutions that are specifically tailored for their business, industry and goals.
- > We pride ourselves on our local accountability and personal attention, while offering our clients vast, flexible delivery options.
- > We offer complete, end-to-end services in the software development lifecycle — from planning and building to managing and optimizing, allowing us to be a single, trusted partner to our clients.
- > We're a member of the Capgemini Group, one of the world's leading providers of consulting, technology and outsourcing services.
- > Our global headquarters are in Paris, France and our U.S. headquarters are in Dayton, Ohio.
- > We're aligned with top IT providers in the industry, including Microsoft, IBM and others.
- > We're a world-renowned leader in testing – defining TMap (Test Management Approach)[®], the industry standard that has been globally adopted.



Sogeti is one of the world's foremost providers of IT consulting services and business solutions. We deliver exceptional service and are the only company that can provide you with the local accountability, flexible options and technical expertise you need to succeed.



To find out more, visit us at
www.us.sogeti.com



Around the corner
and around the world,
we're always here to
help bring your technology
visions to life.

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